

TGSC EMERGING LEADERS' SUMMIT



**GOLDEN STATE
CHAPTER**
CLUB MANAGEMENT
ASSOCIATION OF AMERICA



Friday, July 31, 2026 | 10:00a.m. – 3:15p.m. PST

4.5 CMI Credits Available

REGISTER



JEFF DEKRUIF, CCM, CHAE

*Chief Executive Officer
Co-Founder & Managing Partner
Financially Astute Clubs*

→ **Financial Acumen**

10:00 a.m. – 11:30 a.m.

- Understanding budgets, forecasting, and financial statements
- Using KPIs and analytics to guide operations
- Quarterbacking capital projects
- Communicating financials with confidence



BRIAN THOMAS, CCM, PGA ASSOCIATE

*General Manager
Orinda Country Club*



MICHAEL FUNARO

*Financial Advisor
WestPac Wealth Partners*

→ **Diverse Retirement Buckets and
Personal Cashflow Planning -
Let's Go Beyond a Match**

11:30 a.m. – 1:00 p.m.

- Strategies to boost savings potential
- Understanding how to best protect your assets
- Investment risk vs reward
- Tax implications today and in retirement



DAVID ROBINSON, CCM

*Principal
GSI Executive Search*

→ **How to Prepare for an Interview**

1:45 p.m. – 3:15 p.m.

- Develop a structured approach to aligning your experience with key role requirements
- Master proven techniques for delivering clear, impactful responses to behavioral and competency-based interview questions
- Learn strategies for building confidence, communicating your value effectively, and leaving a lasting impression throughout the interview process

REGISTRATION TIERS:

MEMBER \$295.00 | RETIRED/CU \$147.50 | NON-MEMBER \$345.00 | TEAM ACCESS \$590.00